





# Problem



Within the beautiful rural district of **Kau** on the Big Island of Hawaii, the **unserviced local community** experiences...



# Solution



### Build a GATHERING PLACE



...for community



... for business



...for travelers

enjoy a refreshment shop refuerest enjoy a performance connect experience aloha conduct business, banking or fill prescriptions



A modern, professional center with a fresh, upscale look, offering a variety of services, with opportunities for local residents and travelers alike.

#### Restaurants

Highlight local cuisine and culinary talent while helping the local economy

#### **Amphitheatre**

Provides an opportunity for community gathering

### **Leaseable Space**

- Accommodates personal services
   retail businesses (e.g. bank, pharmacy
  - Serves community needs
  - Creates jobs and eliminates the need for long commutes
    - Green & sustainable

### Hotel

Offers a safe and secure option for the tourism & travel industry.

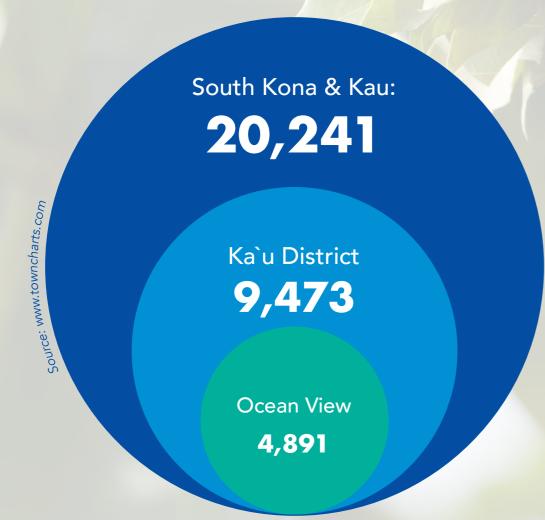
#### **Cultural Integration**

Significant art & building features create interest as a destination.

Huahana

# Market Size





Local Population (2018)

Hawai'i Island Visitors

1.76 million (2019)

Source: Department of Business, Economic Development & Tourism - Visitor Statistics at www.hawaii.gov

Hawai'i Volcanoes National Park (37.4 mi)

**1.1 million** (2019)

Source: www.nps.gov

Punalu'u Bake Shop (13.1 mi away) **200,000** 

Source: www.towncharts.com

Tourists Annually (2019)

# Vui mākeke

## Market Validation



\$94.1

Millions of dollars spent in nearby communities by tourists visiting Hawaii **Volcanoes National Park** (37 miles away)

% of local population commutes out of area for employment

**Number of hotel rooms** between Kailua Kona & Volcano

Minutes to drive to nearest major hub of Kailua Kona.

Minutes to drive to county seat of Hilo, Hawaii.

% of Big Island visitors 75 % of big island preferring hotels vs. rental houses / B&B's

**Quality business rental** space available.

# Competition



	Retail Space	Ample Parking	Community Gathering	Leaseable Space	Updated Facilities	Secure Premises	Green & Sustainable
Ocean View Market							
Pohue Plaza							
Ocean View Town Center							
LEHUA COURT  OCEANVIEW. HAWAII  KAW'S Place To Go	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>		

# Ho`okūkū

# Competitive Advantage



# Range of services in one location

Offering a "one-stop shop" with a full range of professional and retail units

# New, up-to-date facilities that are green & sustainable

Including solar elements and reclaimed water.
Will include the **southernmost elevator** in the U.S. as well as exhibits and water features

### Secure and safe venue

Security system with 24/7 operation

### **Easy access**

Ample parking and a well-planned traffic flow.

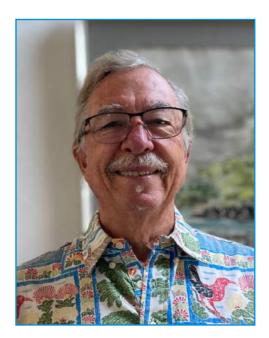
### **Designated community space**

Open deck seating areas & environmentally focused. Community events and farmers' markets can be easily accommodated.

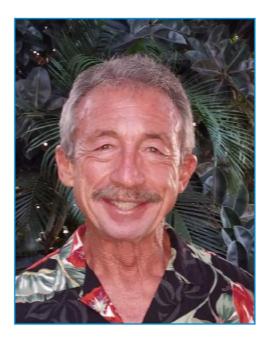
# Respectful to the local community

Includes architectural features and visual elements that are characteristic to the local culture, providing educational opportunity.

## Team



Willam Stockton
General Contractor



**Steve Sahines**Public Relations, Market Research,
Financing, Budget and Lease Procurements.

With over 50 years in the construction industry,
Bill Stockton has been a licensed contractor
in Hawaii since 1989.

A commercial construction prime contractor for the last 15 years, in the last 5 years he has completed 3 projects with a total of \$10 M and 70,000sf. As the prime contractor, Bill was under contract to develop these projects, from concept to completion and occupancy.

A resident of the island for 40 years, Bill is a 32-year volunteer Aikido instructor for the YMCA and County Parks and Rec, a retired 15-year AYSO referee instructor, and an avid ocean swimmer.

A 36-year resident of Hawaii, Steve Sahines has an **extensive service industry record**, working in the hotel and restaurant business.

As well as dealing directly with the public, Steve has worked in management capacity and has set up and participated in the training of both employee and management groups. This will allow for the assembly of a professional team geared for the success of the project.

Civic and environmentally minded, Steve will be the perfect complement to partner, William Stockton.

### Testimonials



66

(Lehua Court)
will be economically beneficial
to the community.
I am confident that it will
be thoroughly utilized and
enhance the lives of the
residents and visitors
tremendously."

Patti Barry
Active Community Resident

56

Ocean View is booming again with lots being cleared and new homes going up in all areas of our town. We have the majority of the population and can use these services now.

Lehua Court offers the potential space for these needs in the center of our town.

**Bob Zeller**Ocean View Resident

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We have only three small operating commercial centers and all are full.

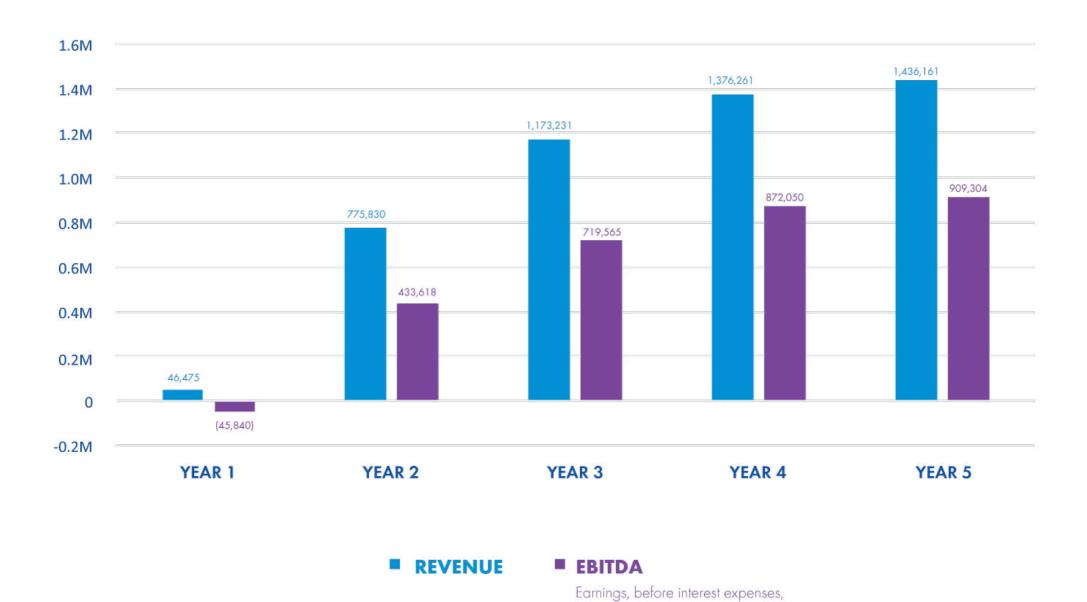
Many businesses as my own depend on home offices but would prefer a commercial space with adequate parking and restroom facilities to welcome the public.

Meghan E. Shively Real Estate Broker, South Island Realty

# Financials



#### **Projections AFTER Construction - Lehua Court**



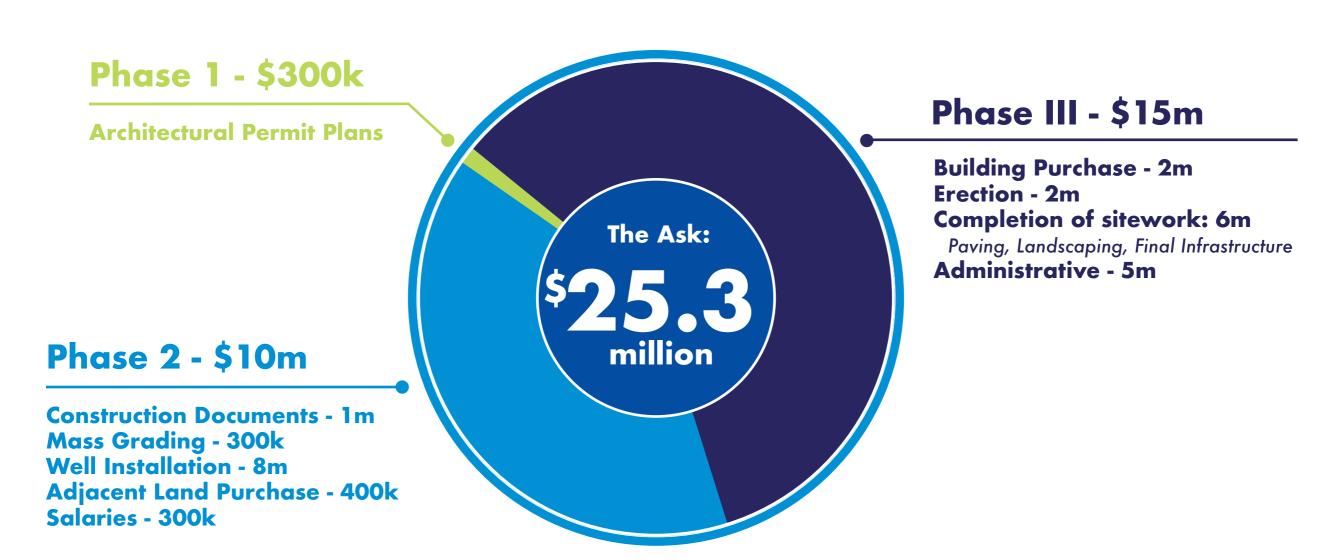
\*Note: The above figures are an estimate based on data researched at time of documentation. Actual results may vary.

taxes, depreciation, and amortization



## Use of Funds





\*Note: The above percentages are an estimate based on figures researched at time of documentation. Actual percentages may vary.

# Pehea e ho`olilo ai i ke kālā

# Contact Us.



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